

# Product & Services Guide

Updated 2-13-2025

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## **Consumer Products**

## NJ Consumer Checking

Description: A non-interest personal checking account, which offers the customer a low balance option.

FEATURES	BENEFITS
<ul> <li>First 8 checks paid during each statement cycle are free</li> </ul>	• Offers the customer the flexible and convenient access to funds
• Free Debit Card issued with account	• Can be connected to online banking
• Unlimited direct deposit items allowed	• Can be connected to online bill payment
<ul><li>Free Check Starter Kit</li><li>Use of ATM's</li></ul>	• Can be connected to Unity24 (telephone
• Use of ATM s	banking)

## Service Fees:

- Minimum to Open: \$1.00
- Minimum Balance to Earn Interest: N/A (no interest earned with this product)
- Minimum Balance Requirement: \$1.00 to keep account active
- Monthly Low Balance Service Charge: \$3.00
- Early Closeout Fee: \$30.00 if closed before 90-days
- Paper Statements Fee per Month: \$5.00
- eStatements: Free of charge
- Other: For each check paid in excess of 8 during statement cycle, there is a \$.50 per check charge

## **Qualifications:**

• Personal customers only

## **Everyday Checking**

Description: A non-interest personal checking account, which offers the customer a low balance of	ption.
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FEATURES	BENEFITS
• Unlimited check writing capabilities	• Flexible and convenient access to funds
• No monthly maintenance fees	Can be connected to online banking
• Free Debit Card issued with account	• Can be connected to online bill payment
• Unlimited direct deposit items allowed	• Can be connected to Unity24 (telephone
• Free Check Starter Kit	banking)
• Use of ATMs	

Service Fees:

- **Minimum to Open: \$50.00**
- Minimum Balance to Earn Interest: N/A (no interest earned with this product)
- Minimum Balance Requirement: \$1.00
- Monthly Low Balance Service Charge: None
- Early Closeout Fee: \$30.00 if closed before 90 days
- Paper Statements Fee per Month: \$5.00
- eStatements: Free of charge
- Other: N/A

Qualifications: Personal customers only

## Monthly Service Fee Waiver Qualifiers

(1 or more below to qualify):

- Direct Deposit of \$1,000 or more in a Statement Cycle OR
- 12 POS Transactions with Unity Bank Debit Card OR
- \$50 or More Transfer to Unity Bank Savings Account in a Statement Cycle OR
- Students (Age  $\leq$  24), Seniors 65+, & First Responders Receive No Monthly Service Fee

## Additional Account Perks:

- ATM Fees Waived for Students (up to \$20 per statement cycle)
- \$5.00 Paper Statement Fee Waived with eStatement Enrollment

## **Rewards Checking Premier Checking**

**Description:** A non-interest personal checking account designed for customers who frequently use their debit card and maintain a higher balance.

FEATURES	BENEFITS
<ul> <li>Unlimited check writing capabilities</li> <li>No monthly maintenance fees</li> <li>Free Debit Card issued with account</li> <li>Unlimited direct deposit items allowed</li> <li>Free Check Starter Kit</li> <li>Use of ATMs</li> </ul>	<ul> <li>Flexible and convenient access to funds</li> <li>Can be connected to online banking</li> <li>Can be connected to online bill payment</li> <li>Can be connected to Unity24 (telephone banking)</li> </ul>

Service Fees:

- Minimum to Open: \$100.00
- Minimum Balance to Earn Interest: N/A (no interest earned with this product)
- Minimum Balance Requirement: \$1.00
- Monthly Low Balance Service Charge: None
- Early Closeout Fee: \$30.00 if closed before 90 days
- Paper Statements Fee per Month: \$5.00
- **eStatements:** Free of charge
- Other: N/A

Qualifications: Personal customers only

## Monthly Service Fee Waiver Qualifiers

(REQUIRED: 12 POS Transactions with Unity Bank Debit Card AND 1 or more below to qualify):

- Direct Deposit of \$1,000 or more in a Statement Cycle OR
- Online Banking Automatic Transfer (any amount) to a Unity Bank Savings Account (per Statement Cycle) OR
- Combined daily balance of \$25K or more in a Unity Bank Savings/MMDA/CD

## **Additional Account Perks:**

Earn 1% Cash Back (up to \$10) on Purchases per Statement Cycle \$5.00 Paper Statement Fee Waived with eStatement Enrollment First Order of Basic Checks is Free

## **Premier Checking**

**Description:** An interest-bearing personal checking account for customers who maintain substantial balances and seek premium benefits.

FEATURES	BENEFITS
<ul><li>Unlimited check writing capabilities</li><li>No monthly maintenance</li></ul>	<ul><li>Flexible and convenient access to funds</li><li>Can be connected to</li></ul>
<ul><li>fees</li><li>Free Debit Card issued with account</li></ul>	<ul><li>online banking</li><li>Can be connected to online bill payment</li></ul>
<ul> <li>Unlimited direct deposit items allowed</li> <li>Free Check Starter Kit</li> <li>Use of ATMs</li> </ul>	• Can be connected to Unity24 (telephone banking)

Service Fees:

- Minimum to Open: \$1,000.00
- Minimum Balance to Earn Interest: \$1.00
- Minimum Balance Requirement: \$1.00
- Monthly Low Balance Service Charge: None
- Early Closeout Fee: \$30.00 if closed before 90 days
- Paper Statements Fee per Month: \$5.00
- **eStatements:** Free of charge
- Other: N/A

Qualifications: Personal customers only

#### Monthly Service Fee Waiver Qualifiers

(1 or more below to qualify):

- Maintain Balance of \$25,000 in Premier Checking Account OR
- Combined Daily Balance of \$200K or more in a Unity Bank Savings/MMDA/CD

#### **Additional Account Perks:**

- ATM Fees Waived for Students (up to \$20 per statement cycle)
- \$5.00 Paper Statement Fee Waived with eStatement Enrollment

## eSavings Account

**Description:** A tiered savings account, which requires a low minimum balance to open. An eStatement is mandatory with this type of account

FEATURES	BENEFITS
<ul> <li>Interest is compounded daily and paid monthly</li> <li>Tiered Rates of Interest (see rate sheet)</li> </ul>	<ul> <li>Puts customer in excellent earnings position</li> <li>eStatements for easy reconciling</li> <li>No need to store statements</li> <li>Protects against mail fraud</li> <li>Increase earnings as balances go up</li> </ul>

Service Fees:

- Minimum to Open: \$1.00
- Minimum Balance to Earn Interest: \$100.00
- Minimum Balance Requirement: \$100.00
- Monthly Low Balance Service Charge: \$10.00
- Early Closeout Fee: \$30.00 if closed before 90-days
- Paper Statements Fee per Month: N/A (not offered with this account type)
- **eStatements:** Free of charge
- Other: Limit of 6 pre-authorized transactions permitted each month

- Personal customers
- Business customers (except for municipalities and escrow)

## **Opportunity Savings**

Description: A tiered savings account, which requires a low minimum balance to open. An eStatement is

mandatory with this type of account

FEATURES	BENEFITS
<ul> <li>Interest is compounded daily and paid monthly</li> <li>Tiered Rates of Interest:         <ul> <li>\$100-\$19,999</li> <li>\$20,000-\$99,999</li> <li>\$100,000 +</li> </ul> </li> </ul>	<ul> <li>Puts customer in excellent earnings position</li> <li>eStatements for easy reconciling</li> <li>No need to store statements</li> <li>Protects against mail fraud</li> <li>Increase earnings as balances go up</li> </ul>

Service Fees:

- Minimum to Open: \$1.00
- Minimum Balance to Earn Interest: \$100.00
- Minimum Balance Requirement: \$100.00
- Monthly Low Balance Service Charge: \$10.00
- Early Closeout Fee: \$30.00 if closed before 90-days
- **Paper Statements Fee per Month:** N/A (not offered with this account type)
- eStatements: Free of charge
- **Other:** Limit of 6 pre-authorized transactions permitted each month

- Personal customers
- Business customers (except for municipalities and escrow)

## **Prosperity Savings**

**Description:** An interest personal savings account for individuals 55 years of age or older, which offers the

customer a low balance option.

FEATURES	BENEFITS
<ul> <li>Transfer funds as needed through Online Banking</li> <li>Free ATM Card</li> <li>Free eStatements</li> <li>Free Paper Statements</li> </ul>	<ul> <li>Offers the customer the flexible and convenient access to funds</li> <li>Can be connected to online banking</li> <li>Can be connected to Unity24 (telephone banking)</li> <li>Assists in record keeping</li> </ul>

Service Fees:

- Minimum to Open: \$1.00
- Minimum Balance to Earn Interest: \$25.00
- Minimum Balance Requirement: \$25.00
- Monthly Low Balance Service Charge: \$1.00 if balance is below \$25.00
- Early Closeout Fee: \$30.00 if closed before 90-days
- Paper Statements Fee per Month: Free of charge
- **eStatements:** Free of charge
- Other: N/A

- Personal customers only
- Must be 55 years of age or older

## **Certificates of Deposit**

Description: An interest-bearing account that allows you to lock in your rate for the term of the account

FEATURES	BENEFITS
• Terms from 3 months to 60 months	• CD's offer guaranteed interest rate for term of customers choice Can be connected to online banking

Service Fees:

- Minimum to Open: \$1000.00 (\$500.00 for minors)
- Minimum Balance to Earn Interest: \$1,000.00
- Minimum Balance Requirement: \$1,000.00 (\$500.00 for minors)
- Monthly Low Balance Service Charge: N/A
- Early Closeout Fee: Early withdrawal penalty varies
- Paper Statements Fee per Month: N/A
- eStatements: N/A
- Other: N/A

**Qualifications:** 

• Personal customers

## Individual Retirement Account (IRA)

**Description:** Individual Retirement Accounts are designed to encourage individuals to save money for their retirement.

FEATURES	BENEFITS
<ul> <li>Savings set aside for retirement</li> <li>Tax deferred earnings</li> <li>May be tax deductible</li> <li>Rollover from qualified plan within 60-days</li> </ul>	<ul> <li>Peace of mind for future security</li> <li>Money taxed when withdrawn often at a lower rate (not applicable to a Roth)</li> <li>Consult with tax advisor for deductibility</li> <li>No IRS penalty will be assessed if rolled over within 60-days</li> </ul>

Service Fees:

- Minimum to Open: \$1000.00
- Minimum Balance to Earn Interest: \$1,000.00
- Minimum Balance Requirement: \$1,000.00
- Monthly Low Balance Service Charge: N/A
- **Early Closeout Fee:** Early CD withdrawal fee may apply
- Paper Statements Fee per Month: N/A
- eStatements: N/A
- Other: 10% IRS penalty for early withdrawal before 59 <sup>1</sup>/<sub>2</sub>.
  - Under Special circumstances, the 10% fee IRS penalty may be waived for:
    - First time home buyer
    - Qualified education
    - Death or disability
    - See IRS.gov for other circumstances that may qualify

- Personal customers
- Available as Traditional, ROTH. SEP or Educational Savings (Coverdell)

## Money Market IRA

Description: A money market account under the IRA umbrella

FEATURES	BENEFITS
<ul> <li>Money Market Rates</li> <li>Tiered Interest         <ul> <li>\$100-\$4,999</li> <li>\$5,000-\$9,999</li> <li>\$10,000-\$24,999</li> <li>\$25,000-\$49,999</li> <li>\$50,000 +</li> </ul> </li> </ul>	<ul> <li>Rates based on balances</li> <li>Flexible account – no terms involved</li> <li>Allowed to park monies under \$1,000 to save for CD to gain a higher rate</li> </ul>

Service Fees:

- Minimum to Open: \$1.00
- Minimum Balance to Earn Interest: \$100.00
- Minimum Balance Requirement: \$100.00
- Monthly Low Balance Service Charge: N/A
- Early Closeout Fee: N/A
- Paper Statements Fee per Month: N/A
- eStatements: N/A
- Other: 10% IRS penalty for early withdrawal before 59 <sup>1</sup>/<sub>2</sub>.
  - Under Special circumstances, the 10% fee IRS penalty may be waived for:
    - First time home buyer
    - Qualified education
    - Death or disability
    - See IRS.gov for other circumstances that may qualify

- Personal customers
- Any new or rollover IRA

## Safe Deposit Box Rental

**Description:** A bank service extended to customers for their convenience in security of their personal possessions. Boxes are available in various sizes for annual rental.

FEATURES	BENEFITS
Secure personal	• Peace of mind
possessions	Secure Access
• Protected by key access	

## **Rental Fees:**

- Based on box size (see below)
- 6.85% Sales Tax NJ Branches Only
- PA Branches are exempt from sales tax
- Boxes are paid a year in advance; refunds are not permitted if yearly contract is broken
- Late fees apply

Box Size	Box Rental
	(not including tax)
2x5	\$25.00
3x5	\$40.00
4x5	\$45.00
5x5	\$55.00
3x10	\$70.00
5x10	\$105.00
10x10	\$200.00

- Personal customers
- Business customers

## Consumer Legacy Products

## True Checking

Description: A non-interest personal checking account, which offers the customer a low balance option.

FEATURES	BENEFITS
Unlimited check writing capabilities	• Offers the customer the flexible and convenient
No monthly maintenance	access to funds
fees • Free Debit Card issued	• Can be connected to online banking
<ul><li>with account</li><li>Unlimited direct deposit</li></ul>	• Can be connected to online bill payment
items allowed	• Can be connected to
Free Check Starter Kit	Unity24 (telephone
• Use of ATM's	banking)

#### Service Fees:

- Minimum to Open: \$1.00
- Minimum Balance to Earn Interest: N/A (no interest earned with this product)
- Minimum Balance Requirement: \$.01 to keep account active
- Monthly Low Balance Service Charge: None
- Early Closeout Fee: \$30.00 if closed before 90-days
- Paper Statements Fee per Month: \$5.00
- **eStatements:** Free of charge
- Other: N/A

#### **Qualifications:**

• Personal customers only

## **Prosperity Checking**

**Description:** A non-interest personal checking account for individuals 55 years of age or older, which offers the customer a low balance option.

FEATURES	BENEFITS
<ul><li>Unlimited check writing capabilities</li><li>No monthly maintenance</li></ul>	• Offers the customer the flexible and convenient access to funds
<ul><li>Free Debit Card issued</li></ul>	Can be connected to online banking
<ul><li>with account</li><li>Unlimited direct deposit items allowed</li></ul>	<ul> <li>Can be connected to online bill payment</li> <li>Can be connected to</li> </ul>
<ul> <li>Free Prosperity checks</li> <li>Fee-free Treasurer</li> </ul>	Unity24 (telephone banking)
<ul> <li>Checks</li> <li>Monthly Statements mailed</li> </ul>	<ul> <li>Assists in record keeping</li> <li>Save money with free services</li> </ul>

Service Fees:

- Minimum to Open: \$1.00
- Minimum Balance to Earn Interest: N/A (no interest earned with this product)
- Minimum Balance Requirement: \$0.01 to keep account active
- Monthly Low Balance Service Charge: None
- Early Closeout Fee: \$30.00 if closed before 90-days
- Paper Statements Fee per Month: Free of charge
- eStatements: Free of charge
- Other: N/A

- Personal customers only
- Must be 55 years of age or older

## **Prosperity Plus Checking**

**Description:** An interest-bearing personal checking account for individuals 55 years of age or older.

Service Fees:

- Minimum to Open: \$1.00
- **Minimum Balance to Earn Interest: \$100.00** (service charge will be applied if opened with less than the minimum)
- Minimum Balance Requirement: \$500.00
- Monthly Low Balance Service Charge: \$6.00
- Early Closeout Fee: \$30.00 if closed before 90-days
- **Paper Statements Fee per Month:** Free of charge
- eStatements: Free of charge
- Other: N/A

- Personal customers only
- Must be 55 years of age or older

## **Student Checking**

**Description:** An interest-bearing personal checking account, which offers the customer a low balance option for students ages 14-24.

FEATURES	BENEFITS
<ul> <li>Unlimited check writing capabilities</li> <li>No monthly maintenance fees</li> <li>Interest earned on all balances</li> <li>Free ATM or Debit Card issued with account</li> <li>Unlimited direct deposit items allowed</li> <li>Free Check Starter Kit</li> <li>Use of ATM's</li> <li>Visa Debit Card for students age 17 or older</li> </ul>	<ul> <li>Offers the customer the flexible and convenient access to funds</li> <li>Can be connected to online banking</li> <li>Can be connected to online bill payment</li> <li>Can be connected to Unity24 (telephone banking)</li> </ul>

Service Fees:

- Minimum to Open: \$1.00
- Minimum Balance to Earn Interest: \$.01
- Minimum Balance Requirement: \$.01 to keep account active
- Monthly Low Balance Service Charge: None
- Early Closeout Fee: \$30.00 if closed before 90-days
- Paper Statements Fee per Month: N/A
- **eStatements:** Free of charge
- Other: N/A

## **Qualifications:**

- Individuals that are students aged 14-24
- ATM Card only for students 14-16
- Debit Card for students age 17+

\*Students 18 or older, can open any savings account, students under 18, need to open a custodian savings

## Consumer Services

## Unity ATM Card

Description: A plastic card which allows you to withdrawal funds from automatic teller machines.

FEATURES	BENEFITS
Pin protected	• Access accounts for
• Withdraw up to	withdrawals
\$1,005.00 in cash per business day (including	• Transfer between accounts linked to card
surcharges)	Balance Inquiries
• Up to 3 checking and 3 savings accounts may be	Make Deposits at Unity machines
linked to one card	Member of Allpoint surcharge free network

## Service Fees:

- Free card when opening a new account
- Surcharge fee applicable when using a non-Unity ATM as determined by other institution
  - No surcharge fee when using a Unity ATM or Allpoint Network ATM
- \$10 replacement card fee
- \$35 for new card/replacement rush order

- Personal customers
- Business customers
- Must have either a checking or savings account

## Unity Visa Check Card

FEATURES	BENEFITS
<ul> <li>Pin protected</li> <li>Withdraw up to \$1,005.00 in cash per business day (including surcharges)</li> <li>Cash withdrawals are pin/chip protected</li> <li>Perform up to \$1500 in signature-based transactions per business day</li> <li>Signature based transactions are protected by Visa's liability regulations</li> <li>Up to 3 checking and 3 savings accounts may be linked to one card</li> <li>Ability to create alerts via Card Hub and tokenization</li> </ul>	<ul> <li>Accepted by over 14 million merchants for signature-based transactions</li> <li>Purchases are deducted from primary UB checking account</li> <li>Withdraw cash from ATM's</li> <li>Member of Allpoint surcharge free network Balance Inquiries</li> <li>Transfer between accounts linked to card</li> <li>Make Deposits at Unity machines</li> <li>Eligible for rewards program for qualifying signature-based transactions</li> </ul>

**Description:** A plastic card which allows you to withdrawal funds from automatic teller machines and utilize for signature-based transactions.

## Service Fees:

- Free card when opening a new account
- Surcharge fee applicable when using a non-Unity ATM as determined by other institution
   No surcharge fee when using a Unity ATM or Allpoint Network ATM
- \$10 replacement card fee
- \$40 for new card/replacement rush order

- Personal customers
- Business customers
- Must have a checking account

## Unity Bank Website – <u>www.unitybank.com</u>

FEATURES	BENEFITS
<ul> <li>FEATURES</li> <li>On-line applications</li> <li>Demos of various services</li> <li>Links to credit cards, uChoose, Zelle</li> <li>Links to products and forms</li> <li>Current Rates</li> <li>Links to properties and foreclosures</li> </ul>	<ul> <li>BENEFITS</li> <li>Easy to navigate</li> <li>One stop information on services</li> <li>Education Center</li> </ul>
<ul> <li>Check reorders</li> <li>Contact information</li> <li>Branch hours, locations, directions</li> <li>Privacy Policy</li> <li>Careers</li> <li>Access to Online Banking</li> </ul>	

**Description:** Website designed to provide customer friendly information about Unity Bank's products and services

## Service Fees:

• N/A

## Qualifications:

• Anyone, anywhere that has internet access

## **Online Bill Pay**

**Description:** Fast and convenient was to pay bills Online for consumers and business.

FEATURES	BENEFITS
<ul> <li>FEATURES</li> <li>Pay bills 24 hours 7 days a week</li> <li>Bills are paid from a Unity Bank account</li> <li>Password protected</li> <li>Automatic time out feature</li> <li>Use of firewalls</li> <li>Ability to pay individuals</li> <li>Ability to send gift checks</li> </ul>	<ul> <li>Convenient and easy</li> <li>Saves money on envelopes and stamps</li> <li>Automatically logs the customer out after an extended period of inactivity</li> <li>Refuses entry to anyone without proper authorization</li> <li>Allows the electronic</li> </ul>
<ul> <li>Ability to schedule payments ahead of time</li> <li>Excellent tool for budgeting and planning</li> </ul>	exchange of financial data between Unity Bank and personal or business financial software

## Service Fees:

• N/A

- Must have Online banking
- Must have a checking account for bill payment
- Personal or Business Accounts with Unity Bank

## Escrow Account SErvice – EASE Product

**Description:** An escrow funds accounting system, which can maintain multiple client accounts. Utilized primarily by attorneys, municipalities, and real estate management companies to manage client relationships.

FEATURES	BENEFITS
<ul> <li>Separate bookkeeping for each client's sub- accounts</li> <li>Detailed monthly statements describing each client's transactions</li> <li>End of the year tax reporting done by Unity Bank</li> <li>Allows IOLTA Fund participation</li> <li>Sub-accounts can be interest or non-interest</li> <li>Disbursement account can be any checking account Unity Bank offers if the business meets the proper criteria</li> <li>Account management via Ecorp</li> </ul>	<ul> <li>Provides a streamlined audit trail and minimizes bookkeeping tasks</li> <li>Provides each customer with safety and security of FDIC protection</li> <li>Easy, at a glance record of clients' accounts</li> <li>Interest reporting information broken out by client</li> <li>Allows the customer to manage their accounts Online without intervention from bank employees</li> </ul>

## Service Fees:

• Manual transfers - \$2.50 per transfer

- Escrow Disbursement Account via Ecorp is required
- EASE is designed to meet the escrow needs of any customer managing multiple client's funds

## **Customer Service Center**

FEATURES	BENEFITS
<ul> <li>Telephone assistance for account balances</li> <li>Account information</li> <li>General Banking information</li> <li>Personal Online Banking assistance</li> <li>Bill pay assistance</li> <li>Place stop payments</li> <li>Password resets</li> <li>Updates addresses</li> <li>Close/order cards due to fraud restriction</li> <li>Code cards for travel</li> </ul>	Customers can call for personal service regarding their account inquiries

Description: Unity Bank call center 1-800-618-BANK (2265)

## Service Fees:

• N/A

## Qualifications:

• Customers and potential customers

## Mobile Banking

**Description:** A fast and convenient way to check balances, transfer funds and make mobile deposit through a mobile device.

FEATURES	BENEFITS
<ul> <li>Mobile browser uses the browser on the customers mobile device to perform transactions, make payments, locate ATM's and more</li> <li>Downloadable application downloaded and installed on mobile devices to perform mobile banking and payment transactions</li> <li>Sign up for alerts of the customer's choice to monitor their account by notifications</li> </ul>	<ul> <li>Customers can check their balances anytime from their mobile device</li> <li>Transfer money between linked accounts</li> <li>Have account balances texted to customers mobile device</li> <li>Pay bills via mobile device</li> <li>Business account transfers can be approved via mobile device</li> <li>Mobile Deposit</li> <li>Send-receive money via Zelle</li> </ul>

## Service Fees:

• N/A

- Personal customers must have Online Banking
- Business customers must have Business Online Banking
- Must have a compatible device

## Foreign Currency Exchange Services

1 5 8	5
FEATURES	BENEFITS
Buy or sell foreign	• Have local currency for
currency	travel
• Exchange foreign bank	• Time savings
notes	Convenience of using
• Exchange of traveler's	local Unity Bank branch
checks	
• FX Drafts	

**Description:** Buy and sell Foreign Currency

## Service Fees:

- \$5.00 to buy or sell
- \$10.00 Small Transaction Fee (Less than \$300.00 USD)
- Additional fees may apply

## **Qualifications:**

• Personal or Business customers only

## Visa Gift Cards

FEATURES	BENEFITS
<ul> <li>Loadable amounts from \$10 - \$1000</li> <li>Maximum daily purchase customers \$2,000</li> <li>Personalized cards available for larger orders</li> <li>Expiration: 3 years</li> <li>Online/Telephone access to check card history</li> </ul>	<ul> <li>Low minimum load value that can be used for even small gifts</li> <li>Ability to personalize cards for a personal touch</li> <li>Track your purchases and balances either online or by phone</li> <li>Replacement card available if lost or stolen</li> </ul>

**Description:** Visa gift card that can be used as a gift or personal use.

## Service Fees:

- Purchase fee of \$2.95 regardless of amount loaded (fee currently waived)
- Replacement fee of \$5.00 if card is lost or stolen

#### **Qualifications:**

• Personal and personal customers can purchase up to \$2,000.00 in gift cards daily

## **Redemption of US Savings Bonds**

1 1	<i>,</i> 0
FEATURES	BENEFITS
Bond value inquiry	Check value before
• Payment in branch	cashing
Tax information	• No waiting for payment
provided	• No guessing at tax time

**Description:** Redemption of Series EE and Series I, US Savings Bonds.

## Service Fees:

• N/A

- Customers no limit on bond redemption
- Non-customers maximum \$1,000.00 bond redemption amount

## Wire Transfers

Description: Incoming and/or outgoing wire transfers of funds on behalf of the customer.

FEATURES	BENEFITS
• Electronic funds transfer	• Funds are available once wire is posted to customers account

#### Service Fees:

- Outgoing domestic wire fee review fee schedule
- Outgoing foreign wire fee review fee schedule
- Incoming wire fee \$10.00

- Customers with established relationships with Unity Bank
  - Wire Agreement is needed for faxed wires
  - o Ecorp with wire agreement for wires entered by the business customer via Online banking
- Wire cutoff times are:
  - o 3:00 p.m. for faxed requests and international consumer remittance
  - o 4:00 p.m. for E-Corp and all other in person wires

## **Business Products**

## **Small Business Checking**

Description: A non-interest business checking account.

FEATURES	BENEFITS
<ul> <li>Ability to write 100 checks per statement cycle</li> <li>Ability to deposit less \$50,000 in cash each month</li> </ul>	<ul> <li>Offers the customer the flexible and convenient access to funds</li> <li>Can be connected to business online banking</li> <li>Can be connected to</li> </ul>
<ul> <li>Free Business Debit Card issued with account</li> <li>Unlimited direct deposit items allowed</li> <li>Use of ATM's</li> </ul>	<ul> <li>online bill payment</li> <li>Can be connected to Unity24 (telephone banking)</li> </ul>

Service Fees:

- Minimum to Open: \$1.00
- Minimum Balance to Earn Interest: N/A (no interest earned with this product)
- Minimum Balance Requirement: \$1,500.00 avg monthly balance
- Monthly Low Balance Service Charge: \$15.00 if account falls below the average monthly balance
- Early Closeout Fee: \$30.00 if closed before 90-days
- Paper Statements Fee per Month: N/A
- eStatements: Free of charge
- Other: N/A

- Business customers only
  - Check cashers, money transmitters, phone card customers, fuel businesses ARE NOT eligible for this product
- Less than 100 checks cleared each month
- Less than \$50,000 in cash transactions per month

## **Opportunity Checking Account**

Description: an	account where rates	can rise	with the	growing	balance in t	the account

FEATURES	BENEFITS
• Interest is compounded	• Puts customer in
daily and paid monthly	excellent earnings
• Tiered Rates of Interest:	position
o \$2,000-\$3,999	• Increase earnings as
o \$4,000-\$6,999	balances go up
o \$7,000 +	Convenient Access
• Check Access,	Methods
withdrawals over the	Provides detailed
counter or at an ATM	account activity for
• Monthly statement	record keeping

Service Fees:

- Minimum to Open: \$1.00
- Minimum Balance to Earn Interest: \$2,000.00
- Minimum Balance Requirement: \$100
- Monthly Low Balance Service Charge: \$12.00
- Early Closeout Fee: \$30.00 if closed before 90-days
- Paper Statements Fee per Month: N/A
- eStatements: Free of charge
- Other: N/A

- Personal customers
- Business customers sole proprietors only

## **Opportunity Money Market Deposit Account**

BENEFITS
<ul> <li>Puts customer in excellent earnings position</li> <li>Increase earnings as balances go up</li> <li>Convenient Access Methods</li> <li>Provides detailed account activity for record keeping</li> </ul>

Description: an account where rates can rise with the growing balance in the account

Service Fees:

- Minimum to Open: \$1.00
- Minimum Balance to Earn Interest: \$2,000.00
- Minimum Balance Requirement: \$10,000.00
- Monthly Low Balance Service Charge: \$15.00
- Early Closeout Fee: \$30.00 if closed before 90-days
- Paper Statements Fee per Month: N/A
- eStatements: Free of charge
- **Other:** Limit of 6 pre-authorized transactions permitted each month

- Personal customers
- Business customers

## Commercial Analysis and uDeposit Accounts

FEATURES	BENEFITS
<ul> <li>Receive earnings credit to offset service charges</li> <li>Detailed analysis statements</li> <li>Powerful Cash Management tool at your fingertips</li> <li>Earning rate is 6% of the Fed Funds target rate on</li> </ul>	<ul> <li>Ability to view account online</li> <li>View daily float</li> </ul>
0	

Description: Accounts receive earnings credits to offset service charges

Service Fees:

- Minimum to Open: Varies based on account agreement
- Minimum Balance to Earn Interest: N/A
- Minimum Balance Requirement: Varies based on account agreement
- Monthly Low Balance Service Charge: Varies
- Early Closeout Fee: \$30.00 if closed before 90-days
- Paper Statements Fee per Month: N/A
- eStatements: Free of charge
- **Other:** Limit of 6 pre-authorized transactions permitted each month

#### **Qualifications:**

• Business customers

## **U** Sweep Account

FEATURES	BENEFITS
<ul> <li>Customer will open two business checking accounts</li> <li>One will be the U SWEEP DISBURSEMENT account and the other will be the U SWEEP INVESTMENT account</li> <li>Customer has 3 plans to choose from (noted below)</li> <li>Customers receive one combined statement</li> <li>eStatements</li> </ul>	<ul> <li>Customer can earn money on their excess funds automatically</li> <li>Easy tracking using statements and/or online banking</li> <li>Monies will move back and forth automatically</li> <li>Statements available online</li> </ul>

**Description:** a cash management account for commercial customers.

## Service Fees:

- Minimum to Open: N/A
- Minimum Balance to Earn Interest: N/A
- Minimum Balance Requirement: N/A
- Monthly Low Balance Service Charge: Account level fees apply
  - U SWEEP DISBURSEMENT 25 = All balances OVER \$25,000 are swept into the investment account. If the balance falls below \$25,000 for any one day during the month a \$15.00 maintenance charge will be assessed. A sweep fee is assessed monthly in the amount of \$5.00
  - **U SWEEP DISBURSEMENT 50** = All balances OVER \$50,000 are swept into the investment account. If the balance falls below \$50,000 for any one day during the month a \$15.00 maintenance charge will be assessed. A sweep fee is assessed monthly in the amount of \$2.50
  - **U SWEEP DISBURSEMENT 100** = All balances OVER \$100,000 are swept into the investment account. If the balance falls below \$100,000 for any one day during the month a \$15.00 maintenance charge will be assessed. There is NO sweep processing fee for this account.
- Early Closeout Fee: \$30.00 if closed before 90-days
- Paper Statements Fee per Month: N/A
- **eStatements:** Free of charge
- Other: Because the cash control account is completely automated, there is no charge for transfers

#### Qualifications:

• Business customers

## eSavings Account

**Description:** A tiered savings account, which requires a low minimum balance to open. An eStatement is mandatory with this type of account

FEATURES	BENEFITS
FEATURES	DEINEFI15
<ul> <li>Interest is compounded daily and paid monthly</li> <li>Tiered Rates of Interest: <ul> <li>\$0.01 - \$99.99</li> <li>\$100-\$19,999</li> <li>\$20,000 +</li> </ul> </li> </ul>	<ul> <li>Puts customer in excellent earnings position</li> <li>eStatements for easy reconciling</li> <li>No need to store statements</li> <li>Protects against mail fraud</li> </ul>
	Increase earnings as balances go up

Service Fees:

- Minimum to Open: \$1.00
- Minimum Balance to Earn Interest: \$100.00
- Minimum Balance Requirement: \$100.00 to keep account active
- Monthly Low Balance Service Charge: \$10.00
- Early Closeout Fee: \$30.00 if closed before 90-days
- Paper Statements Fee per Month: N/A (not offered with this account type)
- **eStatements:** Free of charge
- Other: Limit of 6 pre-authorized transactions permitted each month

- Personal customers
- Business customers (except for municipalities and escrow)

## Safe Deposit Box Rental

**Description:** A bank service extended to customers for their convenience in security of their personal possessions. Boxes are available in various sizes for annual rental.

FEATURES	BENEFITS
Secure personal	Peace of mind
<ul><li>Protected by key access</li></ul>	• Secure Access

## **Rental Fees:**

- Based on box size (see below)
- 6.85% Sales Tax NJ Branches Only
- PA Branches are exempt from sales tax
- Boxes are paid a year in advance
- Late fees apply

Box Size	Box Rental
	(not including tax)
2x5	\$25.00
3x5	\$40.00
4x5	\$45.00
5x5	\$55.00
3x10	\$70.00
5x10	\$105.00
10x10	\$200.00

- Personal customers
- Business customers

# **Business Services**

# Unity Bank Website - <u>www.unitybank.com</u>

**Description:** Website designed to provide customer friendly information about Unity Bank's products and services

FEATURES	BENEFITS
<ul> <li>On-line applications</li> <li>Demos of various services</li> <li>Links to credit cards, uChoose, Zelle</li> <li>Links to products and forms</li> </ul>	<ul> <li>BENEFITS</li> <li>Easy to navigate</li> <li>One stop information on services</li> <li>Education Center</li> </ul>
<ul> <li>Current Rates</li> <li>Links to properties and foreclosures</li> <li>Check reorders</li> <li>Contact information</li> <li>Branch hours, locations, directions</li> <li>Privacy Policy</li> <li>Careers</li> <li>Access to Online Banking</li> </ul>	

## Service Fees:

• N/A

# **Qualifications:**

• Anyone, anywhere that has internet access

# **Online Bill Pay**

**Description:** Fast and convenient was to pay bills Online for consumers and business.

FEATURES	BENEFITS
<ul> <li>Pay bills 24 hours 7 days a week</li> <li>Bills are paid from a Unity Bank account</li> <li>Password protected</li> <li>Automatic time out feature</li> <li>Use of firewalls</li> <li>Ability to pay individuals</li> <li>Ability to send gift checks</li> </ul>	<ul> <li>BENEFITS</li> <li>Convenient and easy</li> <li>Saves money on envelopes and stamps</li> <li>Automatically logs the customer out after an extended period of inactivity</li> <li>Refuses entry to anyone without proper authorization</li> <li>Allows the electronic exchange of financial</li> </ul>
<ul> <li>Ability to schedule payments ahead of time</li> <li>Excellent tool for budgeting and planning</li> </ul>	exchange of financial data between Unity Bank and personal or business financial software

## Service Fees:

• N/A

- Must have Online banking
- Must have a checking account for bill payment
- Personal or Business Accounts with Unity Bank

# Escrow Account SErvice – EASE Product

**Description:** An escrow funds accounting system, which can maintain multiple client accounts. Utilized primarily by attorneys, municipalities, and real estate management companies to manage client relationships.

FEATURES	BENEFITS
<ul> <li>Separate bookkeeping for each client's sub- accounts</li> <li>Detailed monthly statements describing each client's transactions</li> <li>End of the year tax reporting done by Unity Bank</li> <li>Allows IOLTA Fund participation</li> <li>Sub-accounts can be interest or non-interest</li> <li>Disbursement account can be any checking account Unity Bank offers if the business meets the proper criteria</li> <li>Account management via Ecorp</li> </ul>	<ul> <li>Provides a streamlined audit trail and minimizes bookkeeping tasks</li> <li>Provides each customer with safety and security of FDIC protection</li> <li>Easy, at a glance record of clients' accounts</li> <li>Interest reporting information broken out by client</li> <li>Allows the customer to manage their accounts Online without intervention from bank employees</li> </ul>

# Service Fees:

• Manual transfers - \$2.50 per transfer

- Escrow Disbursement Account via Ecorp is required
- EASE is designed to meet the escrow needs of any customer managing multiple client's funds

# **Customer Service Center**

FEATURES	BENEFITS
<ul> <li>Telephone assistance for account balances</li> <li>Account information</li> <li>General Banking information</li> <li>Personal Online Banking assistance</li> <li>Bill pay assistance</li> <li>Place stop payments</li> <li>Password resets</li> <li>Updates addresses</li> <li>Close/order cards due to fraud restriction</li> <li>Code cards for travel</li> </ul>	Customers can call for personal service regarding their account inquiries

Description: Unity Bank call center 1-800-618-BANK (2265)

## Service Fees:

• N/A

# Qualifications:

• Customers and potential customers

# **Business Mobile Banking**

**Description:** A fast and convenient way to check balances, transfer funds and make mobile deposit through a mobile device.

FEATURES	BENEFITS
<ul> <li>Mobile browser uses the browser on the customers mobile device to perform transactions, make payments, locate ATM's and more</li> <li>Downloadable application downloaded and installed on mobile devices to perform mobile banking and payment transactions</li> </ul>	<ul> <li>Customers can check their balances anytime from their mobile device</li> <li>Transfer money between linked accounts</li> <li>Have account balances texted to customers mobile device</li> <li>Pay bills via mobile device</li> <li>Business account transfers can be approved via mobile device</li> <li>Mobile Deposit</li> <li>Send-receive money via Zelle</li> </ul>

## Service Fees:

• N/A

- Business customers must have Business Online Banking
- Must have a compatible device

# Visa Gift Cards

FEATURES	BENEFITS
<ul> <li>Loadable amounts from \$10 - \$1000</li> <li>Maximum daily purchase customers \$2,000</li> <li>Personalized cards available for larger orders</li> <li>Expiration: 3 years</li> <li>Online/Telephone access to check card history</li> </ul>	<ul> <li>Low minimum load value that can be used for even small gifts</li> <li>Ability to personalize cards for a personal touch</li> <li>Track your purchases and balances either online or by phone</li> <li>Replacement card available if lost or stolen</li> </ul>

**Description:** Visa gift card that can be used as a gift or personal use.

## Service Fees:

- Purchase fee of \$2.95 regardless of amount loaded (fee currently waived)
- Replacement fee of \$5.00 if card is lost or stolen

## **Qualifications:**

• Personal and personal customers can purchase up to \$2,000 in gift cards daily

# Wire Transfers

Description: Incoming and/or outgoing wire transfers of funds on behalf of the customer.

FEATURES	BENEFITS
• Electronic funds transfer	• Funds are available once wire is posted to customers account

#### Service Fees:

- Outgoing domestic wire fee review fee schedule
- Outgoing foreign wire fee review fee schedule
- Incoming wire fee \$10.00

- Customers with established relationships with Unity Bank
  - Wire Agreement is needed for faxed wires
  - o Ecorp with wire agreement for wires entered by the business customer via Online banking
- Wire cutoff times are:
  - o 3:00 p.m. for E-Corp, faxed requests and international consumer remittance
  - 4:00 p.m. for all other in person wires

# Unity Visa Check Card

**Description:** A plastic card which allows you to withdrawal funds from automatic teller machines and utilize for signature-based transactions.

FEATURES	BENEFITS
<ul> <li>Cash withdrawals are Password/Pin/Chip protected</li> <li>Signature-based transactions are protected by Visa's liability regulations</li> <li>Up to 3 checking &amp; 3 savings accounts may be linked to 1 card</li> </ul>	<ul> <li>Accepted by over 14 million merchants worldwide for signature- based transactions</li> <li>Purchases are deducted from the primary checking account</li> <li>Withdraw cash from ATM machines</li> <li>Member of Allpoint surcharge free network</li> <li>Transfer between accounts linked to the card</li> <li>Make deposits at Unity machines</li> <li>Eligible for enrollment in Verified by Visa to secure online purchases</li> </ul>

#### Service Fees:

- Free card when opening a new account
- Surcharge fee applicable when using a non-Unity ATM as determined by other institution
  - 0 No surcharge fee when using a Unity ATM or Allpoint Network ATM
- \$10 replacement card fee
- \$40 for new card/replacement rush order

- Business customers
- Must have a checking account

# Lending Products

# Credit Card

**Description:** Consumer and Business Credit Cards offered through Elan, which offers unique benefits to help potential card members choose which credit card is right for them.

FEATURES	BENEFITS
Consumer Cards	Pay Down Debt
Business Cards	• Earn Rewards
Employee Credit Cards	Build Credit
Rate Information	• Specialty Products for
	Business Cards

## Service Fees:

• For Annual and Foreign Transaction Fees follow the below link, sign on, select "PRODUCTS" and Rate Information

## **Qualifications:**

- Personal must be at least 18 years of age
- Business

## **Other Information:**

Visit the below link and sign on and select "APPLICATIONS" to learn about all cards offered. Applications should be taken online. To ensure compliant version is used and disclosures are provided in regulatory timeframe, please do not use or store paper applications.

https://clientaccess.elanfinancialservices.com/clientCommunicationSite/login.do

Unity Bank website page with Credit Card information:

https://www.unitybank.com/personal/lending/credit-cards

Business Applications now require NAICS (North American Industry Classification System) code be provided. This code can be accessed via the NAICS website, at <u>www.naics.com/search</u>

# Consumer Loans

# Conforming ARM Mortgage

FEATURES	BENEFITS
<ul> <li>Primary residences, second homes and investment properties.</li> <li>Purchase, rate and term refinance and cash out refinance.</li> <li>Fannie Mae and Freddie Mac loan limits apply</li> </ul>	<ul> <li>Rates are generally lower than fixed rate options.</li> <li>Rates are fixed for a specified period (5,7,10 years).</li> <li>30-year amortization allows for more affordability</li> </ul>

# Description: 5/1, 7/1, 10/ 1 Adjustable Rate Mortgages

### Service Fees:

• \$955 application fee

## **Qualifications:**

• Fannie Mae / Freddie Mac

## **Other Information:**

Adjustable rate mortgages transfer to borrowers a portion of the risk associated with changes in the economy. There is a potential for interest rate/payment fluctuations once the fixed rate period has expired.

# Conforming Fixed Mortgage

FEATURES	BENEFITS
<ul> <li>Primary residences, second homes and investment properties.</li> <li>Purchase, rate and term refinance and cash out refinance.</li> <li>Fannie Mae and Freddie Mac loan limits apply</li> <li>First time home buyer programs</li> </ul>	<ul> <li>Interest rate does not change.</li> <li>Fixed rate mortgages fully amortize over a defined period and are paid in full at the end of the loan term</li> <li>The shorter the term, the faster equity is built, and the loan is paid off.</li> <li>Low down payment options</li> </ul>

Description: 10, 15, 20 & 30-year fixed rate loans

# Service Fees:

• \$955 application fee

# Qualifications:

• Fannie Mae / Freddie Mac

## **Other Information:**

# FHA Mortgage

FEATURES	BENEFITS
<ul> <li>Primary residences.</li> <li>Purchase and Streamline refinance.</li> <li>Fixed and Adjustable rate options.</li> <li>FHA loan limits apply</li> <li>Up to 96.5% financing</li> <li>Allowed use of non-occupant co-signor to help qualify</li> <li>Use of gift funds allowed</li> </ul>	<ul> <li>Low down payment options</li> <li>Lower credit score allowances</li> <li>Higher debt to income ratios allowed.</li> </ul>

Description: 15, 20, 30 year fixed and 5/1 adjustable rate mortgages

## Service Fees:

• \$955 application fee

#### **Qualifications:**

• Fannie Mae / Freddie Mac

#### **Other Information:**

Adjustable rate mortgages transfer to borrowers a portion of the risk associated with changes in the economy. There is a potential for interest rate/payment fluctuations once the fixed rate period has expired.

# Jumbo Mortgage

	FEATURES	BENEFITS	\$
•	Primary residences and second homes. Purchase, rate and term and cash out refinance. Fixed and Adjustable rate options. Loan amounts above Fannie Mae and Freddie Mac lending limits	<ul> <li>Loan amounts Fannie Mae an Mac limits.</li> <li>Larger loan arr allows for mor power and fina flexibility</li> </ul>	d Freddie nounts re buying

**Description:** 10,15,20, 30 year fixed and 5/1, 7/1, 10/1 adjustable rate mortgages

#### Service Fees:

• \$955 application fee

## **Qualifications:**

• N/A

## **Other Information:**

Adjustable rate mortgages transfer to borrowers a portion of the risk associated with changes in the economy. There is a potential for interest rate/payment fluctuations once the fixed rate period has expired.

# Portfolio Mortgage

FEATURES
<ul> <li>Primary residences and second homes and investment properties.</li> <li>Purchase, rate and term and cash out refinance.</li> <li>Fixed and Adjustable rate options.</li> <li>Multifamily homes up to 4 units</li> </ul>

**Description:** 10,15 year fixed and 1/1, 3/1, 5/1, 7/1 adjustable rate mortgages

### Service Fees:

• \$955 application fee

# Qualifications:

• Non-Conforming

# **Other Information:**

# **Residential Construction Loan**

Description: Draw down line of credit for the purpose of renovating or constructing residential real estate

FEATURES	BENEFITS
• Financing available for primary residences, second homes and investment / spec homes	<ul> <li>Product allows title to be held in the name of an LLC</li> <li>Less red tape than</li> </ul>
<ul> <li>18-month interest only term</li> <li>75% LTV Maximum</li> <li>Fixed Rate</li> </ul>	<ul> <li>traditional construction loans</li> <li>Borrower friendly draw process during construction phase</li> <li>May be used in conjunction with a Unity</li> </ul>
	Bank portfolio acquisition loan

#### Service Fees:

• \$1,850 application fee

## **Qualifications:**

• Applicants must meet credit criteria; standard FNMA/FHLMC underwriting guidelines

## **Other Information:**

# Home Equity – Fixed Rate

Description: Draw down line of credit for the purpose of renovating or constructing residential real estate

FEATURES	BENEFITS
<ul> <li>15 Year Term Maximum</li> <li>Primary residences, second homes and investment properties</li> <li>Loan amounts from \$10,000 to \$100,000</li> <li>Higher amounts available based upon compensating factors</li> <li>75% Maximum LTV/CLTV for primary/second homes</li> <li>65% Maximum LTV/CLTV for investment properties</li> <li>1% Add On to rate for investment properties</li> </ul>	<ul> <li>Interest rate is fixed for the life of the loan</li> <li>Interest may be tax deductible</li> <li>May allow for expanded underwriting guidelines and tolerances based upon compensating factors</li> </ul>

## Service Fees:

- \$499 Application Fee regardless of property type
- Appraisal fee may be charged on loan requests of over \$500,000

- Fannie Mae/Freddie Mac
- Good credit

# **Revolving Equity Access Line (REAL)**

FEATURES	BENEFITS
<ul> <li>\$10,000-\$500,000 Maximum</li> <li>Primary residences and second homes</li> <li>Loan amounts from \$10,000 to \$100,000</li> <li>Higher amounts available based upon compensating factors</li> <li>75% Maximum LTV/CLTV for primary/second homes</li> <li>15 Year Draw Period with P &amp; I Payments; After Draw Period Ends P &amp; I Payments Required for remaining 15 Year Term</li> </ul>	<ul> <li>.25% rate reduction if payments are auto debited</li> <li>Revolving line of credit allows access to funds only when needed</li> <li>Interest may be tax deductible</li> <li>May allow for expanded underwriting guidelines and tolerances based upon compensating factors</li> </ul>

**Description:** Revolving line of credit secured by residential real estate

## Service Fees:

- \$499 Application Fee regardless of property type
- Appraisal fee may be charged on loan requests of over \$500,000
- \$150 Early Retirement Fee if line closed with 18 months

- Fannie Mae/Freddie Mac
- Max 45% DTI
- Good credit

# Secured and Unsecured Personal Loans

FEATURES	BENEFITS
	DEILEIIIO
<ul> <li>Unsecured; \$2000- \$10,000 Maximum; 12-60 Month Term</li> </ul>	• .25% rate reduction if payments are auto debited
<ul> <li>CD Secured Loan; \$2000-\$100,000 Maximum; 90% Maximum; 6 Month Minimum Term</li> <li>Stock Secured Loan; \$10,000-\$100,000 Maximum; 90% Maximum</li> </ul>	• Fixed interest rate options available

**Description:** Personal installment loans that may be secured by CD's or stocks.

## Service Fees:

• N/A

## **Qualifications:**

• Applicants must meet credit criteria

# Automobile and Boat Loans

FEATURES	BENEFITS
<ul> <li>New Auto at Maximum 90%; 12-72 Month Term; \$60,000 Maximum</li> <li>Visit UnityBank.com for new and used car year, term and current rates</li> </ul>	<ul><li> 25% rate discount for auto debit</li><li> Fixed interest rate</li></ul>

Description: Loans for new or used automobiles and new motorcycles or boats

## Service Fees:

• \$85 NJ DMV Fee

# Qualifications:

• Applicants must meet credit criteria

## **Other Information:**

# Personal Access Line (PAL)

**Description:** Personal Access Line- an unsecured credit line that serves as overdraft protection for a checking account.

FEATURES	BENEFITS
<ul><li>\$500-\$10,000 Maximum</li><li>Revolving</li></ul>	<ul> <li>25% rate discount for auto debit</li> <li>Fixed interest rate</li> <li>Overdraft protection</li> </ul>

## Service Fees:

• N/A

## **Qualifications:**

• Applicants must meet credit criteria

# **Other Information:**

# Commercial Loans

# **Commercial Mortgage**

**Description:** Provide financing for acquisition or refinance of commercial real estate – occupied or investment

FEATURES	BENEFITS
• Provides financing for acquisition or refinance of commercial real estate for business purposes	<ul> <li>Long term financing 20- 25-year amortization</li> <li>Fixed rate up to 10 years</li> </ul>

## Service Fees:

- Typical underwriting fee of \$500 to \$1,000 with fees credited to approved loans closing costs and commitment fees if any.
- Typical commitment fee  $\frac{1}{2}$  to 1%
- Appraisal and environmental costs
- Legal closing costs

- All pertinent items impacting cash flow, liquidity, equity and collateral to support loan will be considered
- Personal Guaranty is typically required
- Good credit history
- 20 to 30% equity capitalization required
- Ability to service debt at 1.20x DSCR (debt service coverage ratio)
- Investment properties with qualified / verifiable rental base

# **Commercial Term Loan**

Description: Provide financing for equipment, leasehold improvements or business acquisition

FEATURES	BENEFITS
• Pending the asset being financed and the financial strength of the borrower, UB will finance up to 100% of the cost with lower advance rates for older, used and/or special use assets.	<ul><li>Up to ten years</li><li>Competitive adjustable or fixed rates.</li></ul>

#### Service Fees:

- Typical underwriting fee of \$500 to \$1,000 with fees credited to approved loans closing costs and commitment fees if any.
- Typical commitment fee  $\frac{1}{2}$  to 1%

- All pertinent items impacting cash flow, liquidity, equity and collateral to support loan will be considered.
- Ability to service debt 1.20x debt service coverage ratio
- Equity requirements
- Value of used equipment or business acquisitions determined by 3<sup>rd</sup> party appraisal or business valuation.

# **Commercial Line of Credit**

<u> </u>					~		
<b>Description:</b> P	rovide	working	capital	support	for	various	business

FEATURES	BENEFITS
• Financing to support short term working capital needs as a result of timing differences between collection of receivables and amounts payable for inventory, payroll and other general short-term needs.	<ul> <li>Lines can be up to one year in commitment or can be on demand which eliminates annual legal documentation/extension costs or interruptions in access.</li> <li>Monthly payments are interest only</li> <li>Annual 30-day cleanup of line to a zero balance is typically required but a clean down to a maximum balance can be considered.</li> <li>Borrowing base lines are available with up to 70% advance rate on eligible accounts receivables</li> </ul>

## Service Fees:

- Typical underwriting fee of \$1,000 to \$1,500 credited to approved loans closing costs
- Typical rate of interest a floating rate at the Wall Street Journal Prime rate plus 1%

- All pertinent items impacting cash flow, liquidity, equity and collateral to support loan will be considered.
- Typically subject to initial field exam at borrowers' cost.
- Monthly borrowing base certification and supporting receivable, payable aging's.
- Ability to repay service debt at 1.20 X DSCR

# **Commercial Construction Loan**

**Description:** Provide financing for construction of commercial real estate for business purposes – occupied or investment

FEATURES	BENEFITS
• Finance acquisition of real estate and construction for business purposes	<ul> <li>Construction disbursement period up to 2 years</li> <li>Interest rate floating at Wall Street Journal Prime plus up to 2%</li> <li>Permanent financing on available on projects when completed</li> </ul>

## Service Fees:

- Typical underwriting fee of \$1,000 to \$1,500 credited to approved loans closing costs
- Commitment fee  $\frac{1}{2}$  to 1%
- Appraisal cost
- Environmental testing costs
- Legal closing costs
- Inspection and title run down fees
- Engineer plan & cost review fees

- All pertinent items impacting cash flow, liquidity, equity and collateral to support loan will be considered.
- Subject real estate to be owned outright
- Up to a 35% capital contribution
- Must have expertise in construction or a general contractor acceptable to Bank
- Stabilized property must demonstrate ability to generate cash flows necessary to meet a 1.20 DSCR (Debt Service Coverage Ratio)

# Standby Commercial Letters of Credit

Description: Provide letters of credit to secure commercial transactions - standby basis only

FEATURES	BENEFITS
• Provide letters of credit to secure transactions such as asset purchases, rental agreements and other commercial needs.	<ul> <li>One-year expiration date with auto renewal provisions if required by beneficiary</li> </ul>

## Service Fees:

- 2% per year secured by real estate
- 1% per year secured by liquid assets held by Unity Bank

- All pertinent items impacting cash flow, liquidity, equity and collateral to support loan will be considered.
- Need must be for a commercial use
- Borrower must demonstrate ability to generate cash flow necessary to meet a 1.20x DSCR (Debt service coverage ratio)

# Legacy Commercial Loan Products

# **Business Opportunity Line (BOL)**

Description: Business line of credit for corporations and LLC's

FEATURES	BENEFITS
• \$5,000-\$50,000	Quick turnaround time
Maximum	• Unsecured
• 3 Year Maturity	
• WSJ Prime Plus 4.75% or Prime Plus 4% with auto debit	
• Principal and Interest monthly	
• Unsecured	

## Service Fees:

- \$200 set up fee
- \$100 annual fee

- Applicants must meet credit criteria
- Business must be in operation for a minimum of two years
- Auto debit from Unity bank account
- Personal guaranty required

# SBA Loans

# SBA 504 Loan

**Description:** Provide CRE and Machinery and Equipment financing to small business owners that do not qualify for commercial financing because they do not meet the commercial loan historical cash flow, equity injection, or LTV requirements.

FEATURES	BENEFITS
<ul> <li>Financing for purchase of owner-occupied real estate with at least 10%-15% down, fully amortizing over 25 years</li> <li>Finance the acquisition of machinery and equipment with 10% down, fully amortizing over 10 years</li> <li>Fixed rate for up to 20 years on up to 50% of loan and fixed for up to 10 years with 5 year rate resets thereafter on the remaining 50% of the loan.</li> </ul>	<ul> <li>Borrower can inject as little as 10%.</li> <li>Fixed rate options</li> <li>Available to start-up businesses as well as businesses that do not meet the Commercial loan historical cash flow requirements</li> </ul>

# Service Fees:

• Typical loan origination fee of 1%

## **Qualifications:**

- Business must meet SBA size requirements
- For profit businesses

#### **Other Information:**

# SBA 7(a) Loan

**Description:** Provide financing to small business owners that do not qualify for commercial financing because they do not meet the commercial loan historical cash flow, equity injection, or LTV requirements.

FEATURES	BENEFITS
<ul> <li>Financing for purchase of CRE and ground up construction/ renovation projects with 10% down, fully amortizing over 25 years</li> <li>Finance the acquisition of business, inventory, and machinery and equipment with 10% down, fully amortizing over 10 years</li> <li>Up to 100% financing for business expansion</li> <li>Franchise financing</li> <li>Finance the acquisition of special use properties including hotels, gas stations/C Stores, and car washes.</li> <li>Provide working capital loans</li> <li>Variable rate loan based upon WSJ Prime, resetting quarterly</li> </ul>	<ul> <li>Longer amortization than commercial loans to provide lower payments and therefore increase the available working capital and profitability.</li> <li>Borrower can inject as little as 10%.</li> <li>Loan can be unsecured (no LTV requirement)</li> <li>Financing of goodwill</li> <li>Financing of startup businesses</li> <li>For amortization of less than 15 years, no prepayment penalty.</li> <li>For amortization greater than 3 years, prepayment penalty of 5%, 3%, and 1% for years 1 thru 3.</li> </ul>

## Service Fees:

- Packaging fee based on a percentage of loan amount, per SBA's SOP and to \$2,500 per loan
- SBA guarantee fee (based upon loan amount request quote from SBA LO) due at closing
- There are no services fees after the loan closing

- Borrowers must meet SBA eligibility requirements as published in SOP 50 10 6
- If financing for CRE, business must occupy at least 51% of the square footage of the building for purchase and 60% for ground up construction
- For profit businesses